



®

Global Translations
& Business Services



THE RIGHT WORDS FOR YOUR REGION

Professional Translation Solutions



WE SPEAK YOUR LANGUAGES



WE SPEAK YOUR LANGUAGES

COMMUNICATION IS OUR PASSION

EVS Translations®



WE SPEAK YOUR LANGUAGES



Welcome to EVS Translations®!

You can rest assured that a welcome from EVS is sincere. When it comes to different languages and cultures, my team and I put our heart and soul into everything that we do. As intermediaries between languages and cultures, our job is to make communication possible and bring it to life.

In our role as an international translation provider, we are always here for you and your projects, and we look forward to each new task and every new challenge. Learn more about us on the following pages.

Edward Vick

A handwritten signature in black ink, appearing to read 'E. Vick'.

“When people, opinions, and different cultures come together, you need to be precise and you need to use the right words.”

Edward Vick, Founder and Managing Director of EVS Translations®

GET YOUR MESSAGE ACROSS

International Specialist Translations for Your Success



There for You – Globally and Locally

Being one of the largest owner-operated translation companies in Germany puts EVS Translations® in a unique position. EVS Translations® supports international companies with specialist translations in numerous languages and professional translation management.

Founded by Edward Vick in Offenbach, Germany in 1991, the company has established offices worldwide and maintains its headquarters in Germany.

Our US office is located in Atlanta – home to the world's busiest airport, Coca-Cola, CNN, and more. Being in an international city allows us to recruit

specialist staff and have them ready for you. Located in the heart of the city, our team of translators, proofreaders, project managers, and IT specialists manages all of your translation needs efficiently and locally. Locations in the United Kingdom, Germany, Bulgaria, and Spain help to bring us closer to our international customers. This enables our team to accompany you as you expand onto the global market and to support you with customized service at the local level.

An In-House Team All Over the World

EVS Translations employs around 150 staff worldwide to work on our projects – including 70 specialist translators and proofreaders. In order to

deliver consistent quality and maintain sustainable relationships with customers, EVS Translations® focuses on the in-house principle. All of our employees work in a local office full-time, which allows us to plan capacities and also to handle urgent translation orders efficiently. It should also go without saying that our staff handles your highly sensitive data with absolute confidentiality.

The second principle we follow is the “mother tongue” principle. This means that translations are only prepared and proofread by individuals who natively speak the target language.

Excellent Translation Solutions under One Roof

EVS Translations® offers translation as a service under one roof. Not only do we handle classic specialist translations, we also provide website localization, multilingual search engine optimization, software and multimedia localization, interpreting, and desktop publishing solutions.

Expedite the completion of your projects with our various value-added offerings, and make your processes even more efficient.

A Strong Team Speaks for Itself



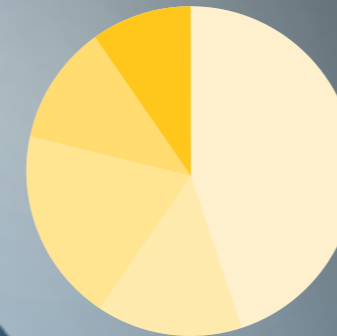
WE SPEAK YOUR LANGUAGES

Atlanta, Georgia, USA

Nottingham, UK
Berlin, Germany
Leverkusen, Germany
Offenbach, Germany
Munich, Germany
Sofia, Bulgaria
Madrid, Spain

Our Team

Total number of employees: **156**



- Translators: **70**
- Projekt managers: **23**
- Backoffice, IT and desktop publishing: **30**
- Administration: **18**
- Sales: **15**

The **in-house concept** puts EVS Translations® in a unique position as a translation provider. Our translators are full-time, which ensures planning certainty and reliability for employees, customers, and companies, and facilitates performance and commitment. German and Romance languages are processed in house.

Many of the translation needs for North America involve the **language combinations French → English, German → English and English → Spanish**, which results in highly specialized translators with excellent knowledge of the respective specialist terminology.

We meet our high quality standards with a demanding selection process that means we only hire the **best translators and proofreaders** for EVS Translations® – only one or two applicants out of 100 will receive an offer. At the same time, we train our employees in order to expand the knowledge in the company over the long run, and invest in innovative IT solutions.

Our claim to excellence: Our thinking is determined by our dedication to language and our trust and respect in relationships with customers and employees. Our mission is to be an intermediary between languages and cultures to help make communication possible.

OVERVIEW OF OUR SERVICES

Language That Connects

Professional Specialist Translations

With a portfolio of more than 30 language combinations, EVS Translations® is the first choice for specialist translations – even for large, multi-lingual projects. We employ highly qualified translators with years of experience in the field, so that we can translate each and every sentence perfectly and adapt texts to cultural particularities. Our in-house translators are distinguished by their industry-specific terminology skills, familiarity with handling specialized abbreviations, and a particular feel for language.

Increase in Efficiency with Certified Processes

By following processes that are certified in accordance with the ISO 17100 and ISO 9001 standards, the newest software technology, and, above all, experienced staff, EVS Translations® is a reliable partner to help you with your translation projects. All modules are optimized for cost and time so that you can enjoy the best possible quality at fair prices – and delivered by the deadline you request! Standardized project stages make each order scalable. This allows the number of lines or target languages to be expanded freely – even during the translation process.

Communication and Team Spirit in the Busiest Times

Collaboration with the in-house team allows your contact person to respond quickly and provide continuous support throughout the entire process. In order to complete your translation project as quickly as possible, exchanging information and openly communicating with the customer take the highest priority. Our project managers are specially trained to be able to understand and implement your needs.

Whether you have individual orders or you're planning a long-term strategy, your contact person will work with you to develop the right solution.

Overview of Facts:

In addition to our high rate of satisfaction, our quick response time and on-time delivery figures speak for themselves.

- 98.4% of customer requests are confirmed within one hour
- 99.4% of orders are delivered on time



Translation as a Service



WE SPEAK YOUR LANGUAGES

Planning Certainty from Start to Finish

Large translation projects have to be carefully planned – especially when you need them on a regular basis. The EVS Translations® team will address your concerns. The benefit of a long-term strategy is the planning certainty for you as the customer and for us as the employer. Thanks to our in-house concept, there are always sufficient resources available in order to deliver even urgent orders on time.

What You Can Expect

We approach each step of the process individually by analyzing customer needs, planning, translating, proofreading, managing terminology, and formatting – all under one roof. Professional consultants and project managers work with you to determine your translation requirements and put together an individual package that is specifically adjusted to your needs. This allows you to avoid major fluctuations when planning your budget and to save on resources in the long term.

Customized Order Solutions

There is another way to organize your translation needs more efficiently and conveniently: by using cloud-based network solutions for order processing.

If you already use software such as Plunet BusinessManager, Across Language Server, SDL World Server, Covisint, or SAP Ariba, nothing has to change. EVS Translations® will handle your order in the system you're familiar with. At the

same time, the platforms serve as an interface for the accounting system. If you're not yet using a platform, our specialists will be happy to advise you on our internal solution, adjusted to the size of your company and your translation volume.

Individual Data Security in Each Phase of the Project

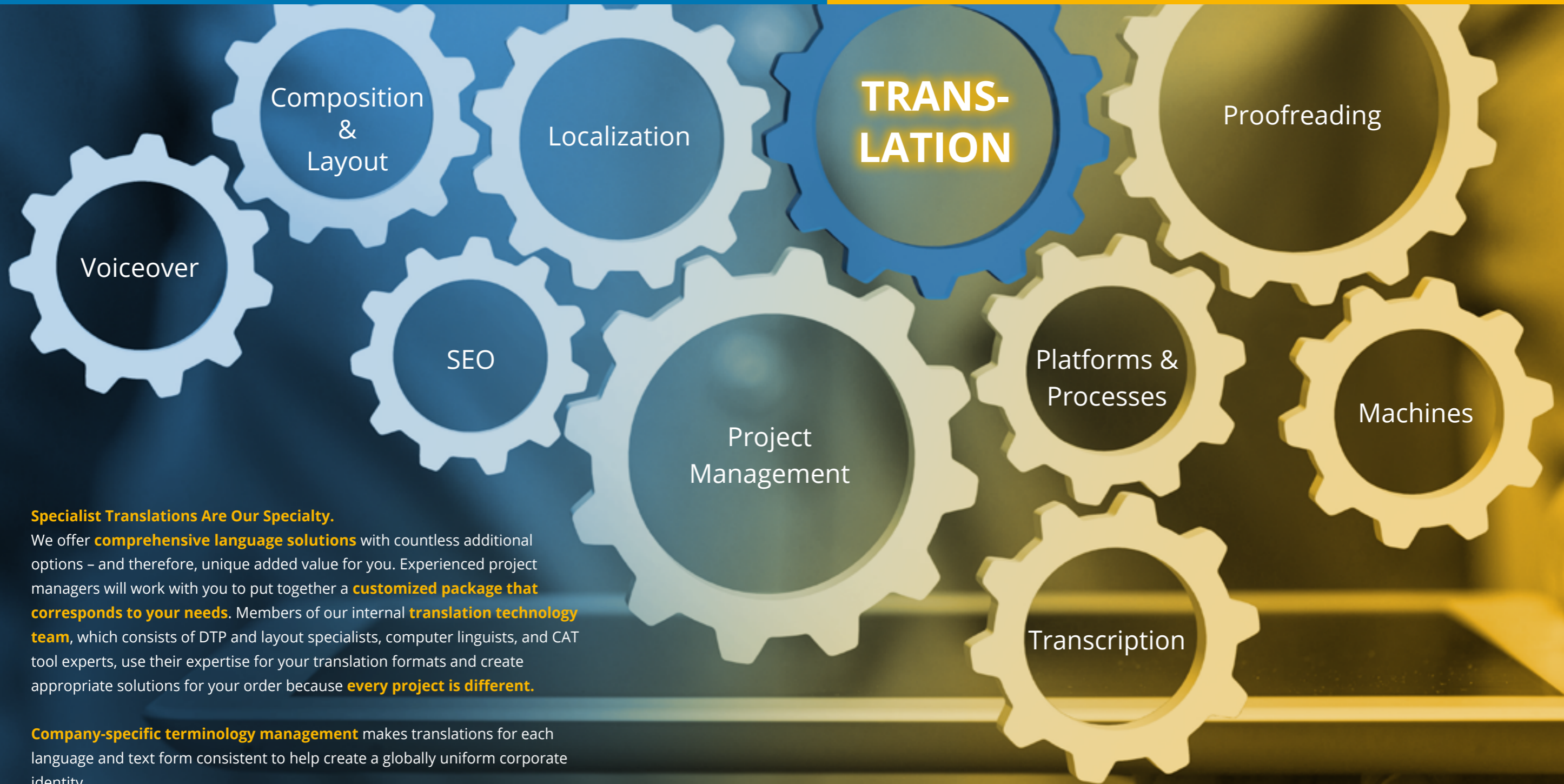
Your data is your most valuable possession. That's why all of our employees sign non-disclosure agreements and only have access to files that they are working on. In accordance with the EU Market Abuse Regulation, we keep insider lists just in case we need to provide any information in the event of a suspicious situation. Our internal IT department ensures that your data is stored securely, using an ISO 27001-certified computer center in Germany.

Your Special Benefit

Your information is protected beyond country borders. The international offices of the EVS Translations® Group also comply with national data protection laws and the EU General Data Protection Regulation valid from May 2018.



Translation as a Service



Specialist Translations Are Our Specialty.

We offer **comprehensive language solutions** with countless additional options – and therefore, unique added value for you. Experienced project managers will work with you to put together a **customized package that corresponds to your needs**. Members of our internal **translation technology team**, which consists of DTP and layout specialists, computer linguists, and CAT tool experts, use their expertise for your translation formats and create appropriate solutions for your order because **every project is different**.

Company-specific terminology management makes translations for each language and text form consistent to help create a globally uniform corporate identity.

We would be happy to help you figure out which elements are relevant for your translation needs. If you can't find what you need, **we are open to pilot projects!**

COMMUNICATION COMES NATURALLY TO US

Digital Translation and Customer Portals

Simplified Processes

Digital platform solutions make processes significantly easier. Offers, order status, and finished translation documents can be retrieved at any time. EVS Translations® offers a variety of platform solutions and we are glad to adjust our method of operation to your internal portal.

Overview of Functions:

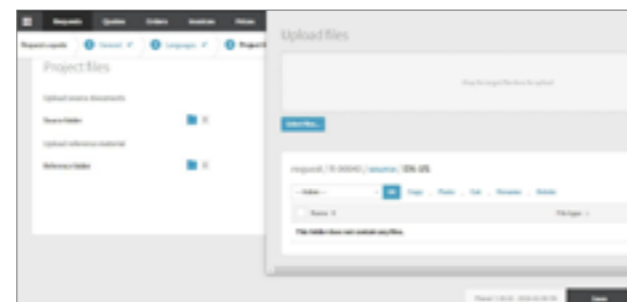
- Authorized users can invite offers, place orders, or generate various reports independently
- Translation documents can be uploaded or downloaded
- Email notifications regarding status and delivery of orders are available
- Invoices can be retrieved online
- For purposes of data security, only authorized persons have access to the order data

Benefits for You:

- Simple access to ongoing and completed translation orders
- Reduced administrative expenses thanks to automated processes
- Clear overview of the status for individual stages of your project



► Overview



► Start request/order



► Order overview



► Login

Wochen	Bestellwert	Umsatz	Umsatzanteil
W01	100.000	100.000	100%
W02	200.000	200.000	100%
W03	300.000	300.000	100%
W04	400.000	400.000	100%
W05	500.000	500.000	100%
W06	600.000	600.000	100%
W07	700.000	700.000	100%
W08	800.000	800.000	100%
W09	900.000	900.000	100%
W10	1.000.000	1.000.000	100%
Gesamt	5.000.000	5.000.000	100%

► Check invoices

► Verify delivery reliability



Integrating Translation Departments Saves Time and Money



WE SPEAK YOUR LANGUAGES

Incorporate Translation Management for Your Entire Company

If you are expanding your company internationally, your translation needs will also grow. Having your own translation department is time-consuming and expensive. Take advantage of the additional offer from EVS Translations® to outsource your translation management – in this way, you can avoid fixed costs and only pay for each individual order.

Outsource Individual Language Combinations

Frequently used language combinations and varieties of texts can be assigned easily and delivered quickly if you transfer coordination to project management at EVS Translations® – in this way, you will also benefit from in-house translators who specialize in your company's language and terminology and translate your documents efficiently and consistently.

Freely Scale Ongoing Translation Projects

Projects live and change – and our project managers know that. They can purposefully step in at any stage of the project and respond to your changing needs in real time. You can add language combinations and freely expand the number of lines without losing quality, thanks to our in-house translators and layout specialists.

Customized System Integration: Synchronous and Transparent

The choice is up to you: You can either use the order management system you're accustomed to – such as SAP – or you can get customized access to our platform solution that is tailored to what you need for your translation projects.

One System for All Languages

Complex and confusing email correspondence between the customer and supplier and within the teams is a thing of the past. See at a glance which phase your order is currently in – even for multiple language pairs and orders at the same time.



Localization and SEO: Websites in Multiple Languages



The Right Words – Always

As experts in website localization and multilingual search engine optimization, EVS Translations® knows the hurdles that both SMEs and groups face when it comes to international corporate and customer communication. Merely translating content is no longer enough. When localizing for new target groups and countries, EVS Translations® ensures that results are user-friendly and optimized for search engines.

Compelling Content and Keywords

Your website is often the first point of contact for customers who are interested in your company, so you have to convince them from the very start.

EVS Translations® can help you select relevant keywords. The “customer journey” is only successful if users can find what they’re looking for on your website. This increases the likelihood of potential customers becoming actual customers. Our SEO experts are here to advise and assist you in keyword analysis.

Our Website Localization Services:

- Keyword research and mapping as well as competition analysis
- Meta tags, image tags, and titles as well as anchor text optimization
- Localization and optimization of text content

International Search Engine Optimization (ISEO)

SEO services influence how your internet presence is seen and therefore also have an effect on the success of your offering online. EVS Translations® offers multilingual SEO solutions as additional support for your website localization projects.

Your Options:

- Translation of pay-per-click campaigns
- Copy-editing and translation of blog articles and social media posts
- Translation of your email marketing campaigns
- Transcription, subtitling, and video localization
- Translation and comprehensive keyword research for the e-commerce sector



Desktop Publishing and Formatting



Tailor-Made Formatting Solutions

Desktop publishing specialists and experts in translation technology ensure individual DTP and graphic design services for putting the optimum finishing touches on translated documents of any format.

EVS Translations® provides the internal resources, experience, and tools to meet every challenge.

Mindful Formatting Process

Before documents are translated, they are put into a translator-friendly and editable format that is CAT tool-compatible. The latest translation technology accelerates the process and helps you to save on costs. Once the translation is finished, the document is converted back into the source format or whatever new format you desire. The result? Your translation as a ready-to-print file.

Brand-New Technology for Impressive Results

Thanks to innovative software applications, we can edit nearly all file formats, including:

- Adobe Acrobat Professional
- Adobe Creative Suite: Dreamweaver, Animate, FrameMaker, Illustrator, InDesign, Photoshop, Premiere Pro
- QuarkXPress, Scribus
- MadCap

- AutoCAD
- Microsoft Office, OpenOffice, and LibreOffice
- Web formats (HTML, XML, PHP, ASP)





WE SPEAK VOLUMES

You Choose the Language



Bulgarian
Chinese
Czech
Dutch
English
French
German
Hungarian
Italian

Japanese
Korean
Polish
Portuguese
Romanian
Russian
Spanish
Turkish
and many more!

If your language is not listed,
don't hesitate to call us!

In addition, we provide interpreting services in these languages.

Our experienced specialists offer the highest-possible degree of precision in every
area of interpreting. Speak to us!

Additional languages are available on request.
For more information, visit
www.evs-translations.com

You can also visit our blog at
www.evs-translations.com/blog

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